### Cache Employment and Training Center

#### Audited Financial Statements

June 30, 2005

### Davis Bott

Certified Public Accountants, L.C. 547 South Main P.O. Box 369
Brigham City, Utah 84302
435-723-5224

#### Cache Employment and Training Center Annual Financial Report June 30, 2005 and 2004

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### Davis Bott

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#### Independent Auditors' Report

The Board of Directors Cache Employment and Training Center Logan, Utah 84321

We have audited the accompanying statements of financial position of Cache Employment and Training Center, a not-for-profit organization, as of June 30, 2005 and 2004, and the related statements of activities, functional expenses and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America, and the standards applicable to financial audits contained Government Auditing Standards issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Cache Employment and Training Center as of June 30, 2005 and 2004, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated October 4, 2005, on our consideration of Cache Employment and Training Center's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grants.

### Independent Auditors' Report Page Two

That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

Davis & Bott

Certified Public Accountants, L.C.

Brigham City, Utah October 4, 2005

#### Cache Employment and Training Center Statements of Financial Position June 30, 2005 and 2004

	<u> 2005</u>	2004
<u>ASSETS</u>		
Current assets:		
Cash (note 2)	\$ 151 <b>,</b> 354	\$ 181,299
Accounts receivable	218,266	175,820
Prepaid insurance	35,420	1 <b>9,</b> 856
Inventory (Note 3)	14,568	20,585
Total current assets	419,608	3 <b>97,</b> 560
	1 107 440	1 007 500
Property and equipment (Note 4)	1,107,449	1,097,508
Bond origination fees (Note 5)	16,370	17,333
Restricted cash (Note 6)	70,006	65,134
Total assets	\$ 1,613,433	\$ 1,577,535
		<del></del> _
<u>LIABILITIES</u>		
Current liabilities:		
Accounts payable	\$ 23 <b>,</b> 087	\$ 25,005
Accrued interest payable	13,114	13,403
Accrued wages payable	28,114	23,147
Accrued vacation payable	27,299	26,064
Accrued payroll tax liabilities	4,263	(2,571)
Current portion of long-term debt	10,000	10,000
Total current liabilities	105,877	95,048
TOTAL CALLONE TRADITIONS		
Long-term debt (Note 5)	435,000	445,000
Total liabilities	<u>540,877</u>	540,048
NET_ASSETS		
Unrestricted	1,002,550	972,353
Temporarily restricted (Note 7)	70,006	65,134
Total net assets	1,072,556	1,037,487
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Total liabilities and net assets	\$ 1,613,433	\$ 1,577,535

The accompanying notes are an integral part of these statements.

# Cache Employment And Training Center Statements of Activities For the Years Ended June 30, 2005 and 2004

UNRESTRICTED NET ASSETS	<u>2005</u>	2004
Devenues and support.		
Revenues and support:	č 2C 1C0	Ċ 40 E00
Sales	\$ 36,168	\$ 42,588
Subcontract work	192,170	214,471 28,687
Gifts and donations	25,801	•
Interest	2,708	5,128 1,295,304
Contributions and contracts (Note 8) Miscellaneous	1,305,621 38,378	39,010
MISCEITAMEOUS		
Total support	1,600,846	1,625,188
Net assets released from		
(transferred to) restrictions	(3,959)	6,635
(clambieried co, reserved	(0,303)	
Total unrestricted revenues		
and support	1,596,887	1,631,823
	<del></del>	
Expenses:		
Cost of sales - materials and labor	178,119	209,909
Payroll and benefits	1,014,509	1,022,904
Contracted home care services	32,580	<b>36,</b> 935
Consultation	4,861	6 <b>,</b> 370
Liability insurance	33,071	22,098
Depreciation	48,823	43,296
Repairs and maintenance	38 <b>,</b> 516	35,833
Supplies	20,746	19,802
Transportation	91 <b>,</b> 275	77,012
Travel and training	17,698	19,568
Telephone and utilities	30,462	27,674
Legal and accounting	9,942	10,692
Interest	35 <b>,</b> 880	36,472
Miscellaneous	10,208	14,800
Total expenses	1,566,690	1,583,365
Increase in unrestricted not		
Increase in unrestricted net assets	30,197	48,458
		·

The accompanying notes are an integral part of these statements.

#### Cache Employment and Training Center Statements of Activities (Continued) For the Years Ended June 30, 2005 and 2004

TEMPORARILY RESTRICTED NET ASSETS	<u>2005</u>	2004
Investment return Transfers Net assets released from restrictions	\$ 913 3,959 —————	\$ <b>-</b> 6,635
<pre>Increase (decrease) in temporarily   restricted net assets</pre>	4,872	(6,635)
Increase in net assets	35,069	41,823
Net assets at beginning of year	1,037,487	995,664
Net assets at end of year	\$ 1,072,556	\$ 1,037,487

## Cache Employment and Training Center Statements of Cash Flows For the Years Ended June 30, 2005 and 2004

		2005		2004
Cash flow from operating activities:  Excess of revenues and support over expenses	\$	35,069	\$	41,823
Adjustments to reconcile change in net assets to net cash provided by operating activities:				
Depreciation/amortization (Increase) decrease in operating assets:		49,786		44,260
Accounts receivable		(42, 446)		(17,750)
Prepaid insurance		(15, 564)		12,932
Inventory		6,017		(5,792)
Restricted cash		(4,872)		6,635
Increase (decrease) in operating				
liabilities:				
Accounts payable		(1,918)		20,310
Accrued interest payable		(289)		(288)
Accrued wages payable		4,967		(1,783)
Accrued vacation payable		1,235		470
Accrued payroll tax liabilities	_	6,834		(4,313)
Net cash provided by operating activities	_	38,819		96,504
Cash flows from investing activities:				
Purchase of building and land		(45,187)		(241,185)
Purchase of equipment	-	(13,577)	_	(42,882)
Net cash used in investing				
activities	_	(58,764)	_	(284,067)

The accompanying notes are an integral part of these statements.

#### Cache Employment and Training Center Statements of Cash Flows (Continued) For the Years Ended June 30, 2005 and 2004

	<u>2005</u>	2004
Cash flows from financing activities: Reduction of long-term debt	\$_(10,000)	\$ (10,000)
Net cash provided used in financing activities	(10,000)	(10,000)
Net increase (decrease) in cash and cash equivalents	(29,945)	(197,563)
Cash and cash equivalents at beginning of year	181,299	378,862
Cash and cash equivalents at end of year	\$ <u>151,354</u>	\$ 181,299
Supplemental data: Cash paid for: Interest	\$ <u>35,206</u>	\$ <u>35,797</u>

#### Cache Employment and Training Center Statement of Functional Expenses For the Year Ended June 30, 2005

<u>Expenses</u>	Program	General and <u>Administrative</u>	Fundraising	<u>Total</u>
Cost of sales - materials				
and labor	\$ 178,119	\$ -	\$ -	\$ 178,119
Payroll and benefits	963,446	50,460	603	1,014,509
Contracted home care services	32,580	_	-	32,580
Consultation	4,861	_	-	4,861
Liability insurance	30,120	2,951	-	33,071
Depreciation	48,335	488	_	48,823
Repairs and maintenance	38,131	385	-	38,516
Supplies	20,539	207	-	20,746
Transportation	91,275	-	-	91,275
Travel and training	15,043	2,655	-	17,698
Telephone and utilities	30,157	305	_	30,462
Legal and accounting	9,942	-	-	9,942
Interest	35,521	359	-	35,880
Miscellaneous	8,166	2,042		10,208
Total	\$1,506,235	\$ <u>59,852</u>	\$ <u>603</u>	\$1,566, <b>69</b> 0

The accompanying notes are an integral part of these statements.

#### Cache Employment and Training Center Statement of Functional Expenses For The Year Ended June 30, 2004

<u>Expenses</u>	Program	General and Administrative	<u>Total</u>
Cost of sales - materials			
and labor	\$ 209 <b>,9</b> 09	\$ -	\$ 209,909
Payroll and benefits	910,365	112,539	1,022,904
Contracted home care services	36 <b>,9</b> 35	-	36 <b>,93</b> 5
Consultation	6,370	-	6,370
Liability insurance	14,806	7,292	22,098
Depreciation	41,564	1,732	43,296
Repairs and maintenance	34,400	1,433	35 <b>,83</b> 3
Supplies	19,010	792	19,802
Transportation	77,012	-	77,012
Travel and training	15,607	3 <b>,</b> 961	19,568
Telephone and utilities	24,080	3 <b>,</b> 594	27,674
Legal and accounting	_	10,692	10,692
Interest	35,013	1,459	36,472
Miscellaneous	11,399	3,401	14,800
Total	\$ <u>1,436,470</u>	\$ <u>146,895</u>	\$ 1,583,365

#### Cache Employment and Training Center Notes to Financial Statements June 30, 2005 and 2004

#### NOTE 1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Activities

Cache Employment and Training Center is a not-for-profit organization that offers training to disabled individuals.

Training programs offered by Cache Employment and Training Center are supported primarily by the Division of Services for People with Disabilities of the State of Utah. Additional monies are supplied by various entities as illustrated in Note 8. In their training, the disabled (clients) learn skills in production and subcontract work that also generate revenue for Cache Employment and Training Center.

The accounting policies of Cache Employment and Training Center conform to generally accepted accounting principles as applicable to not-for-profit institutions. The following is a summary of the more significant policies:

#### Promises to Give

Contributions are recognized when the donor makes a contribution to the Organization that is, in substance, unconditional. Contributions restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

#### Contributed Services

During the years ended June 30, 2005 and 2004, the value of contributed services meeting the requirements for recognition in the financial statements was not material and had not been recorded.

#### Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

### Cache Employment and Training Center Notes to Financial Statements (Continued) June 30, 2005 and 2004

### NOTE 1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Property and Equipment

Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time.

Property and equipment are capitalized at cost and depreciated on a straight-line basis over their useful life. Maintenance and repairs are charged to expenses as incurred; major renewals are capitalized. When equipment is sold or retired, the related cost and accumulated depreciation are removed from the accounts and any gain or loss is included in revenues and expenses.

#### Accrued Vacation Payable

Accumulated vacation pay is accrued in the year it is incurred.

#### Inventory

Inventory is made up of three items - wood, commemorative pins and eyeglass retainers. Wood inventory is valued at lower of cost or market using the average cost method. Eyeglass inventory is valued at fair market value as explained in Note 3, and the pin inventory is valued at the lower of cost or market.

#### Income Taxes

The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(C)(3) of the Internal Revenue Code.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, Cache Employment and Training Center considers cash in checking accounts and short-term highly liquid investments, including the Utah State Treasurer's Pool to be cash and cash equivalents.

## Cache Employment and Training Center Notes to Financial Statements (Continued) June 30, 2005 and 2004

#### NOTE 2. CASH

Cache Employment and Training Center maintains one interest-bearing money market account and two interest-bearing checking accounts, one for general expenses and staff payroll and one for the clients' training stipend. Cache Employment and Training Center also maintains a petty cash fund and a small checking account for the lunch program and for the EFTPS payroll tax account. They have invested excess cash with the Utah State Treasurer's Pool. The following shows their cash balances as of June 30:

	<u>2005</u>	2004
Petty cash	\$ 300	\$ 150
General checking account	33,614	40,123
Stipend checking account	1,378	3,905
Lunch program checking account	9,497	3,076
Payroll tax account	138	31
Money market account	76,433	104,739
Utah State Treasurer's Pool	29,994	29,275
Total cash	\$ <u>151,354</u>	\$ 181,299

#### NOTE 3. INVENTORY

Cache Employment and Training Center takes a physical count of their inventory at year end. The inventory costing is based on the lower of cost or market. During a prior fiscal year, Cache Employment and Training Center took title to eyeglass retainer inventory of Nogg Funwear in satisfaction of an account receivable. This inventory has been valued at fair market value since it was in satisfaction of the receivable and approximates actual cost. The following shows the breakdown of inventory items at June 30:

	<u>2005</u>	<u>2004</u>
Commemorative pens Eyeglass retainers Wood materials Foam material	\$ 5,317 5,240 3,771 240	\$ 5,990 5,457 9,138
Total inventory	\$ <u>14,568</u>	\$ <u>20,585</u>

### Cache Employment and Training Center Notes to Financial Statements (Continued) June 30, 2005 And 2004

#### NOTE 4. PROPERTY AND EQUIPMENT

Property and equipment consist of the following at June 30:

	2005	2004
Land Building and improvements Office equipment Production equipment and tools Vehicles	\$ 183,348 1,126,373 46,872 33,164 158,423	\$ 183,348 1,081,186 42,443 33,164 158,934
Total	1,548,180	1,499,075
Accumulated depreciation	(440,731)	(401,567)
Net property and equipment	\$ <u>1,107,449</u>	\$ 1,097,508

#### NOTE 5. NOTES PAYABLE

On May 22, 1997, Cache Employment and Training Center entered into a debt arrangement for \$460,000 plus an additional \$46,765 of noncorrelated bond debt, creating a total bond liability of \$506,765. The bond has a required reserve account of \$45,000. This reserve fund is a restricted asset that will only be paid out when the entire debt has been satisfied.

The debt is financed by private investors and is being administered by Zions Bank. Approximately \$371,000 was used to pay off the original mortgage SBA loan. The remaining debt is for closing costs and other approved capital projects.

The bond is payable to Zions Bank in monthly installments through 2022. The interest rate is fixed at 7.7 percent, with monthly installments of \$2,963. These payments are also invested into a money market account by Zions Bank, "the bond administrator." Payments are due to the investors on a semi-annual basis. The first payment is due February 15 and is an interest-only payment. The second payment is due August 15 and includes principal and interest. Zions Bank will pull funds out of the money market account as the payments come due. The note is collateralized by land and building, along with any other assets necessary to satisfy the debt should Cache Employment and Training Center default.

### Cache Employment and Training Center Notes to Financial Statements (Continued) June 30, 2005 And 2004

#### NOTE 5. NOTES PAYABLE (Continued)

Maturities of the bond are as follows:

Year ending June 30:

2006	\$ 10,000
2007	10,000
2008	15,000
2009	15,000
Thereafter	395,000

\$ 445,000

Cache Employment and Training Center was required to pay bond origination fees in the amount of \$24,074 at the inception of the loan. These fees are being amortized over the life of the loan. Accumulated amortization for the fiscal years ended June 30, 2005 and 2004, was \$7,704 and \$6,741 respectively.

#### NOTE 6. RESTRICTED CASH

Cache Employment and Training Center maintains two money market restricted cash accounts with Zions Bank. The cash balances as of June 30 are as follows:

	<u>2005</u>	2004
Restricted cash - bond reserve fund Restricted cash - bond reserve fund	\$ 45,000 25,006	\$ 45,000 20,134
Total restricted cash	\$ <u>70,006</u>	\$ 65,134

#### Note 7. RESTRICTIONS ON NET ASSETS

Temporarily restricted net assets are available for:

	<u>2005</u>	2004
Payment of long-term debt	\$ <u>70,006</u>	\$ <u>65,134</u>

### Cache Employment and Training Center Notes to Financial Statements (Continued) June 30, 2005 and 2004

#### NOTE 8. CONTRIBUTIONS AND CONTRACTS

A substantial amount of Cache Employment and Training Center's revenues come from governmental and private contributors as shown in the following schedule:

	<u> 2005</u>	<u>2004</u>
Division of Service to People with		
Disabilities	\$ 1,130,787	\$ 1,127,901
School districts	4,746	12,873
Division of Vocational Rehabilitation -		
Utah	9 <b>,</b> 505	7,280
Division of Vocational Rehabilitation -		
Idaho	152,734	8,827
Health and Welfare	-	129,968
United Way	7,849	8,455
Total financial aid	\$ <u>1,305,621</u>	\$ <u>1,295,304</u>

#### NOTE 9. EMPLOYEE BENEFIT PLAN

Cache Employment and Training Center adopted a Section 403(b) retirement plan in March of 1994. All employees are eligible to participate on a voluntary basis. Contributions are subtracted from the gross wages of participating employees. Annual contributions may be made up to 20 percent of includable compensation.

### Davis Bott

Certified Public Accountants, L.C.

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# Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

The Board of Directors
Cache Employment and Training Center

We have audited the financial statements of Cache Employment and Training Center (a non-profit organization) as of and for the year ended June 30, 2005, and have issued our report thereon dated October 4, 2005.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States.

#### Internal Control Over Financial Reporting

In planning and performing our audit, we considered Cache Employment and Training Center's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control over financial reporting.

Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control that might be A material weakness is a material weaknesses. in which the design or reportable condition operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control financial reporting and its operation that we consider to be material weaknesses.

### Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

However, we noted other matters involving the internal control over financial reporting that we have reported to the management of Cache Employment and Training Center, in a separate letter dated October 4, 2005.

#### Compliance And Other Matters

As part of obtaining reasonable assurance about whether Cache Employment and Training Center's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

However we noted certain immaterial instances of noncompliance or other matters that we have reported to the management of Cache Employment and Training Center separate letter dated October 4, 2005.

This report is intended solely for the information and use of management and others within the organization and the various state and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Davis & Bott

Certified Public Accountants, L.C.

Brigham City, Utah October 4, 2005

### Cache Employment and Training Center

Letter of Recommendations

June 30, 2005



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216 East Main Tremonton, Utah 84337 435-257-5486 The Board of Directors Cache Employment and Training Center Logan, Utah 84321

We have audited the financial statements of Cache Employment and Training Center for the year ended June 30, 2005, and have issued our report thereon dated October 4, 2005. As part examination, of our a we made study evaluation of the organization's system internal accounting control to the extent we considered necessary to evaluate the system as generally required by accepted standards. The purpose of our study evaluation was to determine the nature, timing and extent of the auditing procedures necessary for expressing an opinion on the organization's financial statements. Our study and evaluation was more limited than would be necessary to express an opinion on the system of internal accounting control taken as a whole.

The management of Cache Employment Training Center is responsible for establishing and maintaining a system of internal accounting In fulfilling this responsibility, control. estimates and judgments by management required to assess the expected benefits and related costs of control procedures. objectives of a system are to provide management with reasonable, but not absolute, assurance that assets are safequarded against loss from unauthorized use or disposition, and transactions are executed in accordance with management's authorization and recorded properly permit the preparation of financial statements in accordance with generally accepted accounting principles.

Because of inherent limitations in any system of internal accounting control, errors or irregularities may nevertheless occur and not be detected. Also, projection of any evaluation of the system to future periods is subject to the risk that procedures may become inadequate because of changes in conditions or that the degree of compliance with the procedures may deteriorate.

Cache Employment and Training Center October 4, 2005
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Our study and evaluation made for the limited purpose described in the first paragraph would not necessarily disclose all material weaknesses in the system. Accordingly, we do not express an opinion on the system of internal accounting control of Cache Employment and Training Center taken as a whole.

However, our study and evaluation disclosed the following reportable or agreed-upon conditions we believe result in a relatively low risk that errors or irregularities in amounts that would be material in relation to the financial statements of Cache Employment and Training Center may occur and not be detected within a timely period:

#### CURRENT YEAR RECOMMENDATIONS

#### Backup Documentation

Issue: Supporting documentation for both disbursements and deposits is sometimes unavailable for review.

Recommendation: Insure that proper supporting documentation is available for all disbursements and deposits. It may be beneficial to staple (rather than paper clip) documentation to the check stub or deposit slip.

Response: Procedures are in place to insure that the backup documentation is available. Better effort will be made to the filing process in order to provide any information necessary to substantiate disbursements and deposits.

#### PRIOR RECOMMENDATIONS

#### Cash Receipt Initialing

<u>Issue</u>: Several of the cash receipts tested were not initialed by the individual that received the cash. Cache Employment and Training Center's policy is to initial all cash receipts.

Recommendation: We recommend the organization follow their cash receipting procedures and initial all cash receipts prepared.

Employment and Training Center October 4, 2005
Page Three

Response: Cache Employment and Training Center changed the front desk secretaries during the year and the majority of the noninitialed receipts occurred when other employees were filling in at the front desk and during the training period. Employees have been trained and receipts are currently being initialed.

Current Status: Implemented.

#### CONCLUSION

The matters discussed herein have been brought to the attention of responsible personnel during the course of our examination. As a result, many of these recommendations are either being implemented or are under consideration at the time of issuance of this letter.

We wish to take this opportunity to express our thanks and appreciation for the courtesy and assistance extended to us by your personnel during our audit work.

We welcome the opportunity to discuss further any points mentioned herein. We feel that proper implementation of these suggestions will improve internal controls and protect the organization's assets.

Davis & Bott

Certified Public Accountants, L.C.

October 4, 2005 Brigham City, Utah